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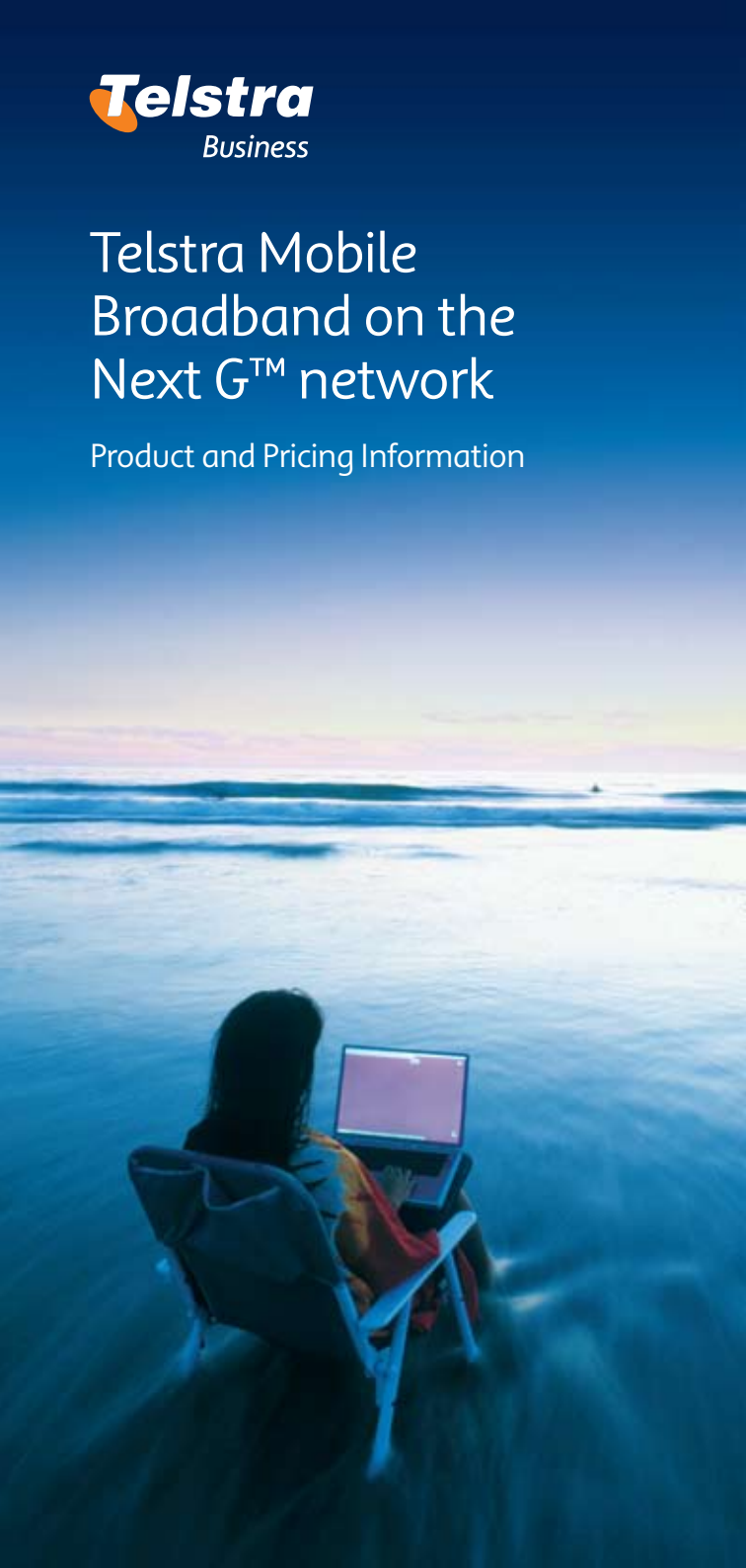
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Telstra Mobile Broadband on the Next G™ network

Product and Pricing Information



SEP 08

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Australia's largest and fastest national mobile broadband network

With the Telstra Next G™ network, you can access the internet and do business from more places on your laptop or mobile phone.

Now you can access the internet for on-the-spot information, use email and download files, or connect back to office applications¹, faster than any other Australian national mobile broadband network.

By helping you do more things, in more places than any other Australian national mobile broadband network or any previous generation of business technology, the Next G™ network will open up a world of opportunities.

The Next G™ network covers 99% of the Australian population. Like any other mobile network, Next G™ network coverage depends in part on where you are, what particular handset or device you are using and whether your handset has an external antenna attached. Check www.telstra.com to see if you are covered.



Choosing the right Telstra Mobile Broadband device

Depending on the needs of your business, you can choose between the Telstra Turbo 7 Series or Telstra Turbo 7+ Series Mobile Broadband devices.

Telstra Turbo 7 Series

When your business needs Australia's fastest national mobile broadband speeds, not just for downloading, but also for uploading, then the Telstra Turbo 7 Series Mobile Broadband devices are ideal for you. They are the only devices in Australia that have a peak rating of 1.9Mbps upload and 7.2Mbps download, great when sending emails with large attachments or uploading images to your website. Typical customer download speeds are 550Kbps to 3Mbps, bursting up to 6Mbps in some areas². Average customer upload speeds are 300Kbps to 1Mbps, bursting up to 1.3Mbps². The 7 Series devices are available to fit Express and PC slots, or the USB slot.



Telstra Turbo 7+ Series

The Telstra Turbo 7+ Series devices currently have the same peak speeds as a 7 Series device; however we expect that they will be able to be upgraded to 5.76Mbps peak rated upload speed as the Next G™ network is further enhanced. The devices are better suited for use in fringe areas and have an external antenna included. For peace of mind they also come with a 24 month manufacturer's warranty.

Telstra also has a range of Next G™ Turbo routers and industrial modems. Please ask your Telstra Representative for more details.



Getting the right Telstra Mobile Broadband plan for your business is now easier than ever

Telstra Mobile Broadband gives you a variety of plan options to choose from. Whether you're an occasional, regular or heavy data user, we have a Telstra Mobile Broadband plan to suit you.

Telstra Mobile Broadband Data Packs (Kilobyte charging)

Perfect for 'always on' connectivity³, the Data Packs are based on data usage and charged in 1 Kilobyte (KB) blocks (or part). The packs include a set monthly allowance (MB), which can be used for all eligible Telstra Mobile Broadband data usage⁴.

Telstra Mobile Broadband Data Packs provide casual or 24 month term options. The month-to-month pricing plan provides the option to purchase a Telstra Mobile Broadband device outright or on a Monthly Repayment Option (for selected devices). The 24 month plan includes a compatible Telstra Turbo Mobile Broadband device at a subsidised price.



Telstra Mobile Broadband Data Packs

All Telstra Mobile Broadband Data Packs are available as Casual Plans. Data Packs \$59 and above are available for 24 months and include a compatible Telstra Turbo 7 Series Mobile Broadband device at \$0 upfront⁵.

The Telstra Turbo 7+ Series Mobile Broadband devices require an upfront payment of \$149 on a 24 month \$59 or above Data Pack⁵.

Data packs designed for your mobile handset
or Smartphone

Data Pack	\$5	\$10	\$29	\$39	\$59	\$89	\$119	\$169
Monthly access fee	\$5 ⁶	\$10 ⁶	\$29 ⁶	\$39	\$59	\$89	\$119	\$169
Monthly included eligible data allowance ⁴	5MB	150 MB	300 MB	400 MB	1GB	5GB	9GB	15GB
Excess usage charges ⁷	\$1	50c	25c	25c	25c	25c	25c	25c
Typical usage	LOW	MED	MED-HIGH		HIGH		HEAVY	
Subsidised device availability~								
Telstra Turbo 7 Series	✗	✗	✗	\$149*	\$0*	\$0*	\$0*	\$0*
Telstra Turbo 7+ Series	✗	✗	✗	\$299*	\$149*	\$149*	\$149*	\$149*



Price is indicated per 1000KB but actual charge is per KB block.

~ When contracting for 24 months.

* Upfront cost.

Telstra Mobile Broadband High Volume Data Packs

Telstra Mobile Broadband High Volume Data Packs are available as Casual Plans. Data Packs \$720 and above are also available for 24 month terms and include a compatible Telstra Turbo 7 Series Mobile Broadband device at a subsidised price⁵.

All Telstra Turbo 7+ Series Mobile Broadband devices require an upfront payment of \$149 on a 24 month \$720 or above Data Pack⁵.

Data Pack	\$720	\$1,020	\$1,280	\$1,500
Monthly access fee	\$720	\$1,020	\$1,280	\$1,500
Monthly included eligible data allowance⁴	20GB	30GB	40GB	50GB
Excess usage charges[†]	25c	25c	25c	25c
Typical usage	EXTREME			
Subsidised device availability[~]				
Telstra Turbo 7 Series	\$0*	\$0*	\$0*	\$0*
Telstra Turbo 7+ Series	\$149*	\$149*	\$149*	\$149*

[#] Price is indicated per 1000KB but actual charge is per KB block.

[~] When contracting for 24 months.

* Upfront cost.

Pay-As-You-Go

If you are a low-volume data user, and prefer to simply pay for what you use, when you use it, the Pay-As-You-Go pricing plan is ideal for you.

Pay-As-You-Go charges

For each 1000KB sent or received in a particular session[†]	\$2.00
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Voice call charges

Charge for voice calls to an Australian fixed or mobile number on Telstra Data Default Voice Plan

On connection	25c
Per 30-second block or part	42.5c

Standard charges for SMS up to 160 characters apply.

[†] Charged per KB block.

Typical examples of product usage and applications

Low Usage – Ideal for handsets or Smartphones

- Online browsing (ie weather, stock reports, sports scores) no more than once per day

Medium Usage – Ideal for handsets or Smartphones

- Online browsing (up to 10 times per day), moderate email sending and receiving (limited attachments)
- Daily information and image browsing, sending and receiving emails with attachments – max 5 times a day
- Ad hoc usage of handset as a mobile modem

High Usage – Ideal for Smartphones or laptops

- PDA users with regular email usage with attachments
- Usage of handset as a mobile modem
- Usage with PC card or USB to connect to the internet via a laptop
- Daily browsing the internet
- Daily information and image browsing as well as email sending and receiving (with large attachments and images)

Heavy Usage – Ideal for laptops

- Very frequent information and image browsing and heavy email sending and receiving (with large attachments and images)
- Very frequent browsing of the internet

Extreme Usage – Ideal for Laptops

or use with Telstra Turbo Wireless Gateways

- Heavy mobile and internet users who send/receive large files, business applications and attachments daily
- Constant information and image browsing
- Sending and receiving emails with large attachments
- Multiple users connected to routers

Things you need to know

1. With appropriate VPN settings. Additional hardware and/or software may be required.
2. Actual speeds are less than peak device rating. Speeds may vary due to congestion, distance from the cell, local conditions, hardware, software and other factors.
3. Subject to network outage, faults and maintenance.
4. Unused data expires each month. If you use Telstra Wireless Hotspots with a Data Pack, you must pay the standard Telstra Wireless Hotspot rates set out in Our Customer Terms.
5. Min cost for Telstra Turbo 7 Series device on \$39 Data Pack is \$1,085, on the \$59 Data Pack is \$1,416, on the \$89 Data Pack is \$2,136, on the \$119 Data Pack is \$2,856, on the \$169 Data Pack is \$4,056, on the \$720 Data Pack is \$17,280, on the \$1,020 Data Pack is \$24,480, on the \$1,280 Data Pack is \$30,720, on the \$1,500 Data Pack is \$36,000, plus excess usage charges. Min cost for Telstra Turbo 7+ Series device on \$39 Data Pack is \$1,235, on the \$59 Data Pack is \$1,565, on the \$89 Data Pack is \$2,285, on the \$119 Data Pack is \$3,005, on the \$169 Data Pack is \$4,205, on the \$720 Data Pack is \$17,429, on the \$1,020 Data Pack is \$24,629, on the \$1,280 Data Pack is \$30,869, on the \$1,500 Data Pack is \$36,149, plus excess usage charges. Unlocking fee applies.
6. You must also connect and stay connected to an eligible Telstra post-paid mobile voice plan.

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